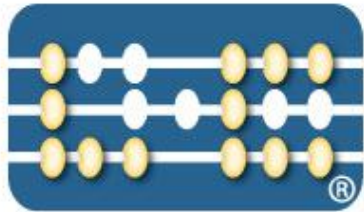


Quarterly Market Update: December 2015



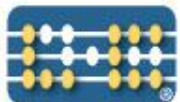
LIGHTCOUNTING
Market Research

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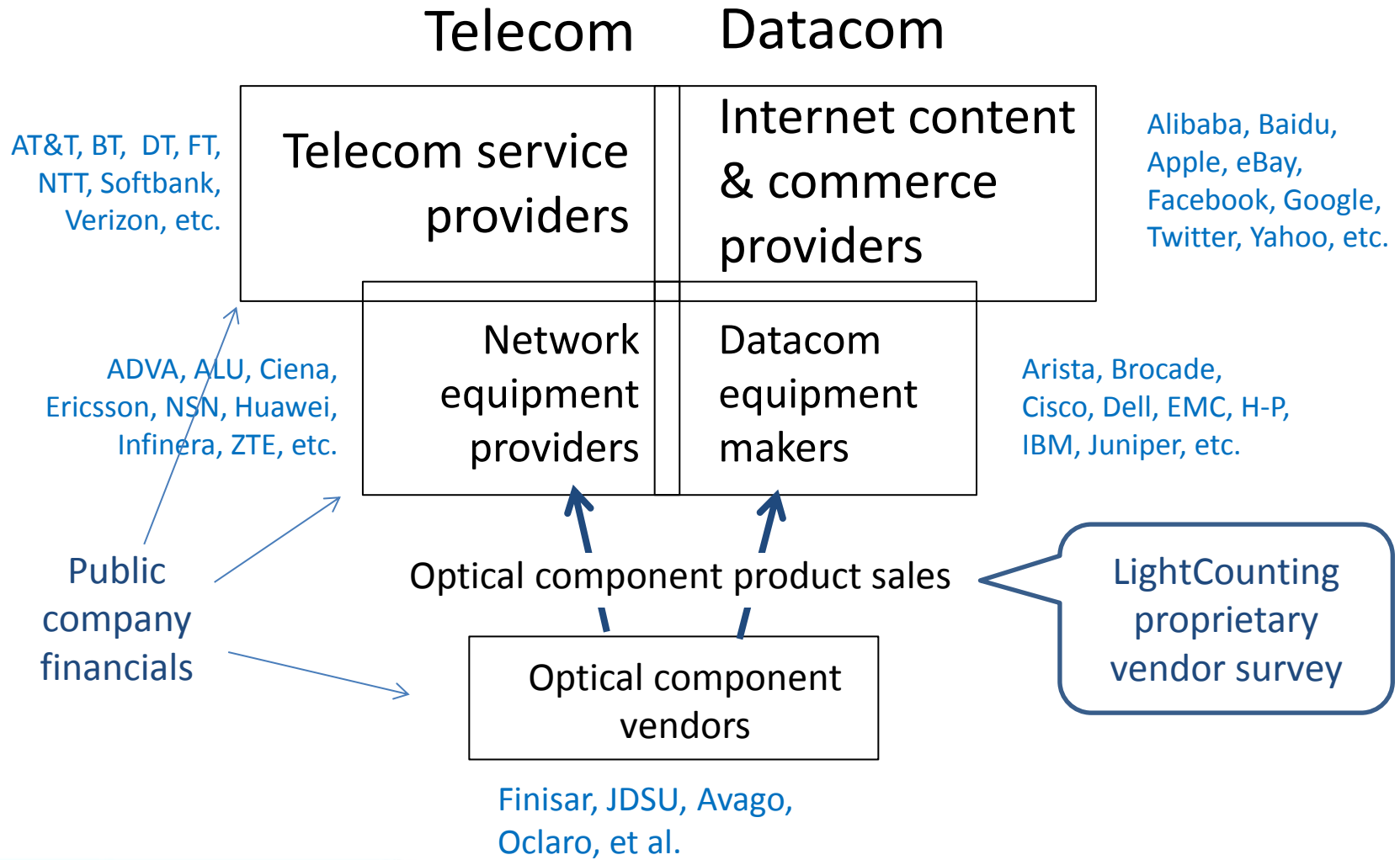
December 2015

Purpose of this report

1. Provide a snapshot of telecom and datacom value chain health
 - With a view of services – equipment - components
 - Based on public financial results and news
2. Provide latest results from LightCounting proprietary vendor survey
 - With our opinion of near-term market outlook

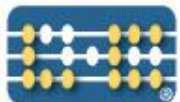


Scope of this report

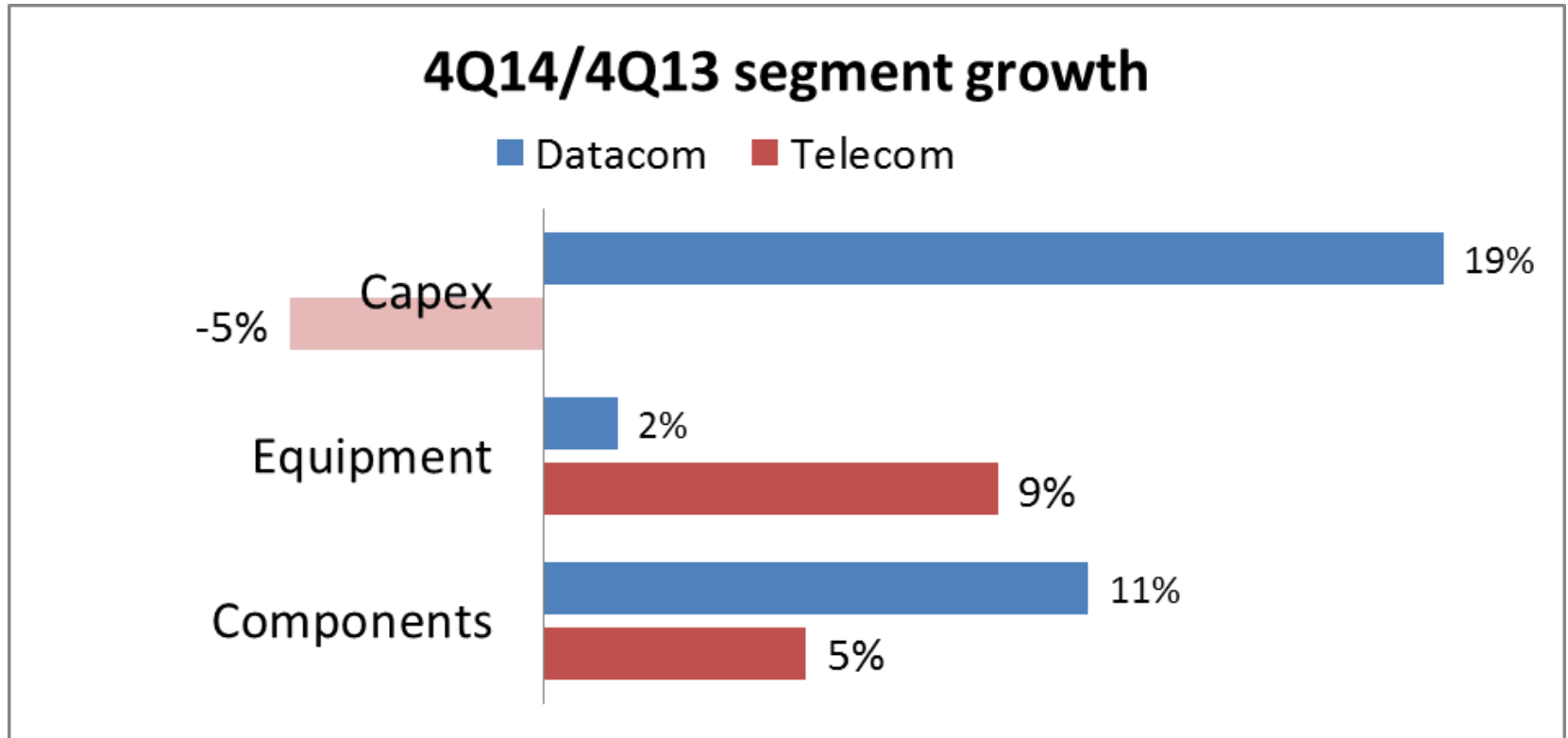


Contents

- Summary
- Industry health - Public financial results
- Optical components sales – LightCounting survey results

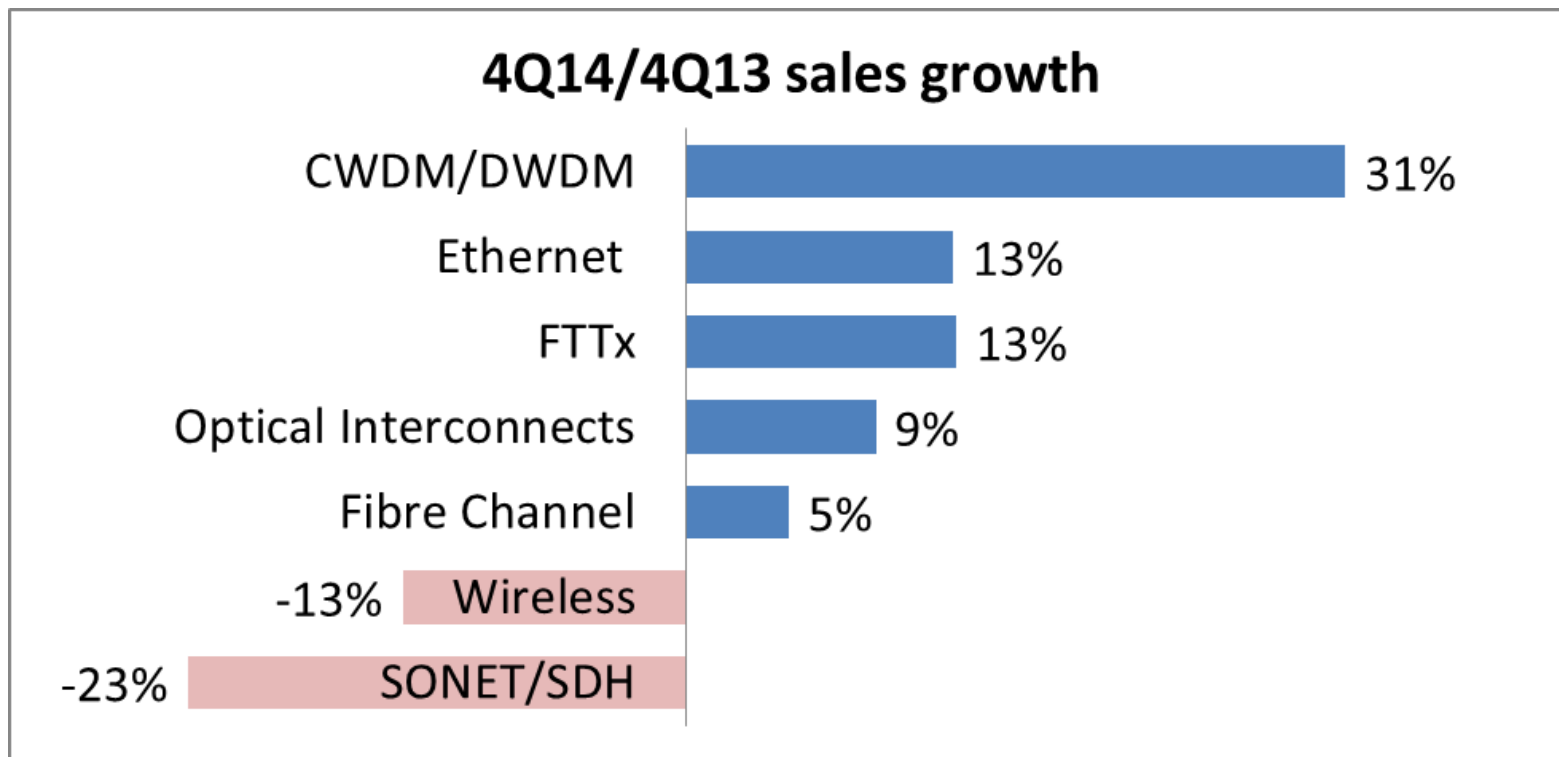


Market snapshot



1. Transceiver sales overall grew 8.5% in 4Q14
2. Datacom grew 2X as fast as telecom

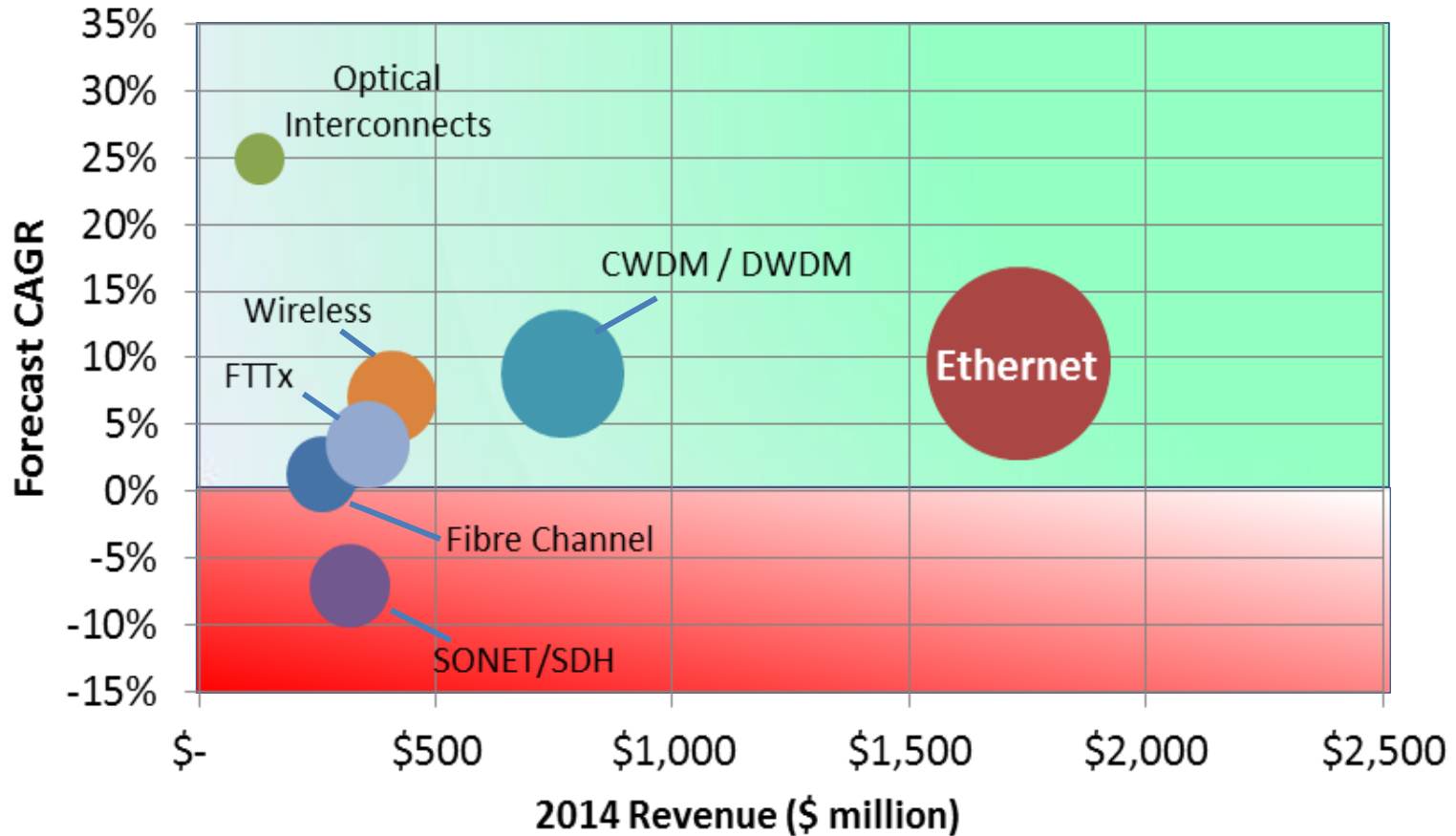
Product snapshot



1. WDM, Ethernet remain on growth trend
2. Wireless down after big bump in 1H14



Longer-term opportunities

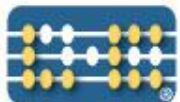


Source: LightCounting

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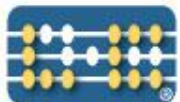
Approx. 15 slides included
for the second and third
sections of the report
(Not shown in this sample)



Data tables

The following market data is available in Excel format to Quarterly Market Update subscribers:

- Telecom SP revenue and capex data
- Internet SP revenue and spending data
- Telecom equipment revenues
- Datacom equipment revenues
- Component vendor public company revenues
- Optical component sales by product group



LightCounting news

Recent Reports

- [Optical Communications Market Forecast](#) , February 2015
- [Active Optical Cable Market Analysis & Forecast](#), December 2014
- [Mobile Fronthaul Optics Report & Forecast](#), November 2014

Upcoming Events

- [OFC 2015](#) / March 24-26, 2015 / Los Angeles, USA
- [Ethernet Technology Summit](#)/April 14-16, 2015 / Santa Clara, USA
- [NextGen Optical Networking](#) / June 22-2, 2015 / Nice, France

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